

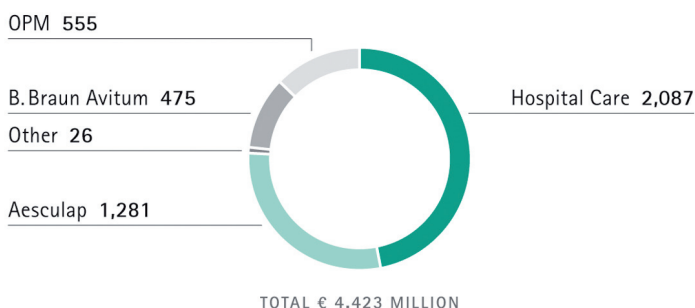


Overview of B. Braun

B. Braun supplies the global healthcare market with products for anesthesia, intensive medicine, cardiology, extra corporeal blood treatment and surgery, as well as services for hospitals, general practitioners and the homecare sector. Through dialogue with those who are using B. Braun's products, the company is continually gaining new knowledge which it incorporates into product development. In this way, the company contributes with innovative products and services towards optimizing working procedures in hospitals and medical practices all over the world and improving safety – for patients, doctors and nursing staff.

Employees: approx. 41,000 worldwide
Sales 2010: € 4.42 billion
Locations: more than 56 worldwide

Sales by division | IN € MILLION



Organization:

Four divisions orient their products and services toward different medical fields.

The **Hospital Care Division** supplies hospitals with injection and infusion solutions and therapy devices, as well as a variety of medical disposable products. Core products and therapy fields are electronic infusion devices, infusion sets and accessories, peripheral IV catheters, IV solutions and drug delivery systems,

clinical nutrition, volume replacement therapy. Specific products are disposable syringes and needles, hospital services for parenteral nutrition, specialized and generic medications, pharmacy accessories, regional anesthesia, central venous catheters, irrigation Solutions, urological drainage and measurement and wound drainage.

Products and services for all core surgical procedures are the focal point of the **Aesculap Division**. Core products are surgical instruments and suture materials. Specific products and product groups are orthopedics/traumatology, spinal surgery, motor systems, neurosurgery and vascular therapy.

The **OPM Division** provides products and services for medical care needs outside of the hospital, as well as for chronically ill long-term patients. Core products and product groups are ambulatory IV therapy, parenteral nutrition, home care, stoma care, skin care and wound care management. Specific products/groups are individual parenteral nutrition regimens, TransCare consulting, incontinence care, enteral nutrition, disinfection and hygiene and diabetic care.

The **B. Braun Avitum Division** combines the supply of products and medical services for extracorporeal blood treatment. Core products/groups are machines, dialyzers and other products designed to treat Hemodialysis. Specific products/groups are acute Dialysis, H.E.L.P. systems and medical services.

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