



**B. Braun subsidiaries**

For 18 years, B. Braun has coordinated its business in China from Shanghai. In 2004, a factory in Suzhou was added, in 2014 another one in Zibo.



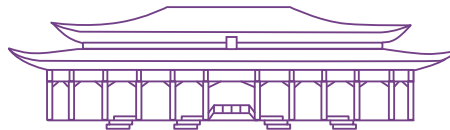
**China's economic growth<sup>1</sup>**

2010	2020
<b>9%</b>	<b>19%</b>
of the global GDP	of the global GDP



**Population<sup>3</sup>**

**1.376 bn**  
people (July 2016),  
No. 1 worldwide



**CHINA**



**B. Braun markets**

China follows the USA and Germany as the third largest national market for B. Braun.



**People with health insurance**

2006	2011
<b>43 %</b>	<b>&gt; 95 %</b>



**Health expenditures<sup>2</sup>**

2006	2011	2020
<b>156 bn</b>	<b>357 bn</b>	<b>1,000 bn</b>
US \$	US \$	US \$

Sources: <sup>1</sup>Atsom, Y., Magni, M., Li, L., & Liao, W. (2012): Meet the 2020 Chinese customer. McKinsey China <sup>2</sup>Le Deu, F., Parekh, R., Zhang, F., & Zhou, G. (2012): Healthcare in China: Entering 'uncharted waters'. McKinsey China <sup>3</sup>United Nations (2015): World population prospects. Department of Economic and Social Affairs, Population Division